NEW LONDON HOSPITAL
COMMUNITY BENEFITS PLAN – REPORTING FORM

Pursuant to RSA 7:32-c – 1

REPORT FOR FISCAL YEAR 2008 BEGINNING OCTOBER 1, 2007

PLAN FOR FISCAL YEAR 2009 BEGINNING OCTOBER 1, 2008

To be filed with:
Office of the Attorney General
Charitable Trusts Unit
33 Capitol Street, Concord, NH 03301-6397
603-271-3591
www.nh.gov/nhdoj/charitable

New London Hospital Association, Inc.     020222171
Organization Name      Federal Tax Identification #
273 County Road
New London, NH 03257     6281
Street Address      State Registration #

Has the organization filed its Community Benefits Plan Initial Filing Information form?

Yes ___ X ___  No ____

If No, please complete and attach the Initial Filing Information form.

If Yes, has any of the initial filing information changed since the date of submission?

Yes: an updated list of the New London Hospital Board of Trustees is included with this report. See Attachment 1.

Section 1 – Contact Information
Susan Bryant, Senior Director, Community Affairs
New London Hospital, 273 County Road, New London, NH 03257
603-526-5027

Section 2 – Mission Statement
Our Vision: To be an outstanding community hospital

Our Mission: New London Hospital is dedicated to providing quality primary care and specialized clinical services in a caring environment.

Reaffirmed: October, 2008
Section 3 – Miscellaneous

The New London Hospital Fiscal Year 2008 Community Benefits Report and Fiscal Year 2009 Plan are available on our website at www.newlondonhospital.org. It is permissible to include a link to this site on the Charitable Trusts web site.

Section 4 – Definition of Community and Population Served

New London Hospital has identified the following communities in our service area: Andover, Bradford, Croydon, Danbury, Goshen, Grantham, Lempster, Newbury, New London, Newport, Springfield, Sunapee, Sutton, Washington and Wilmot.

Section 5 – Community Needs Assessment Information

New London Hospital participated in the Upper Valley United Way 2008 Needs and Assets Assessment Project, which collected data for fourteen indicators in communities within our service area. In addition to data analysis, the project conducted focus groups in a variety of communities. This needs assessment is the basis for the hospital’s FY 2009 Community Benefits Plan.

Findings: Health Care Needs

New London Hospital utilized the information from the needs assessment, as well as other data collected through its strategic planning process, critical access hospital application, and various patient and community surveys, to develop a Community Benefits Plan for 2008. NLH has continued the implementation of primary strategies to address the following health needs of our community:

- Strengthening and enhancing access to primary care;
- Supporting preventive and screening services that improve health and provide early detection of health problems;
- Strengthening the local EMS system
- Providing preventive dental care
- Providing assistance to obtain low cost prescription drugs
- Providing access to information about health services available in the community and education for prevention

Section 6: Community Benefits Plan/Report

a) NLH Community Benefits Report for Fiscal Year 2008 (Attachment 2)
NLH Community Benefits Plan for Fiscal Year 2009 (Attachment 3)
b) **Bi-State Coalition for Community Health Improvement Activities**

New London Hospital continues to be a participating member of this Coalition, working together to create qualitative data review and analysis for the 2009 needs assessment.

The Coalition meets monthly.

c) **Building Formal Collaborations**

New London Hospital is actively engaged in working to build community collaborations through leadership and participation in such activities as the Tiger Treatment Center program at Newport Middle High School, the Newport Enrichment Team, the Sullivan County Oral Health Collaborative, senior advocacy programs, and the Rock Dental school-based dental screening program. In addition, the Hospital continues its leadership role in the C5 District for Emergency Services, working with the Town of New London on mock disaster drills and participation in all activities related to emergency preparedness.

d) **Please indicate the ratio of gross receipts from operations to net operating costs for the trust.**

<table>
<thead>
<tr>
<th></th>
<th>FY2008</th>
<th>FY2007</th>
<th>FY2006</th>
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<tbody>
<tr>
<td>Net Patient Service Revenue</td>
<td>$46,271,279</td>
<td>$39,267,093</td>
<td>$35,696,813</td>
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<tr>
<td>Total Operating Costs</td>
<td>$46,271,279</td>
<td>$43,897,233</td>
<td>$35,498,805</td>
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<tr>
<td>Ratio of NPSR to Operating Costs</td>
<td>97.5%</td>
<td>89.5%</td>
<td>97.8%</td>
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**Section 7: Public Notice**

- Community Newsletter
- Annual Report (online March 2009)
- Website
- Distribution upon request through H&HS Agencies, Organizations, etc.
- Presentations to local civic organizations and clubs
- Inclusion in employee newsletter
- Executive summary in recruitment materials
- Distributed to Board of Trustees and hospital management team

**Section 8: Additional Information**

The Community Benefit Plan/Report cost approximately $2,744 (45 personnel hours) plus the additional costs associated with coalition activities, which are included in the report.